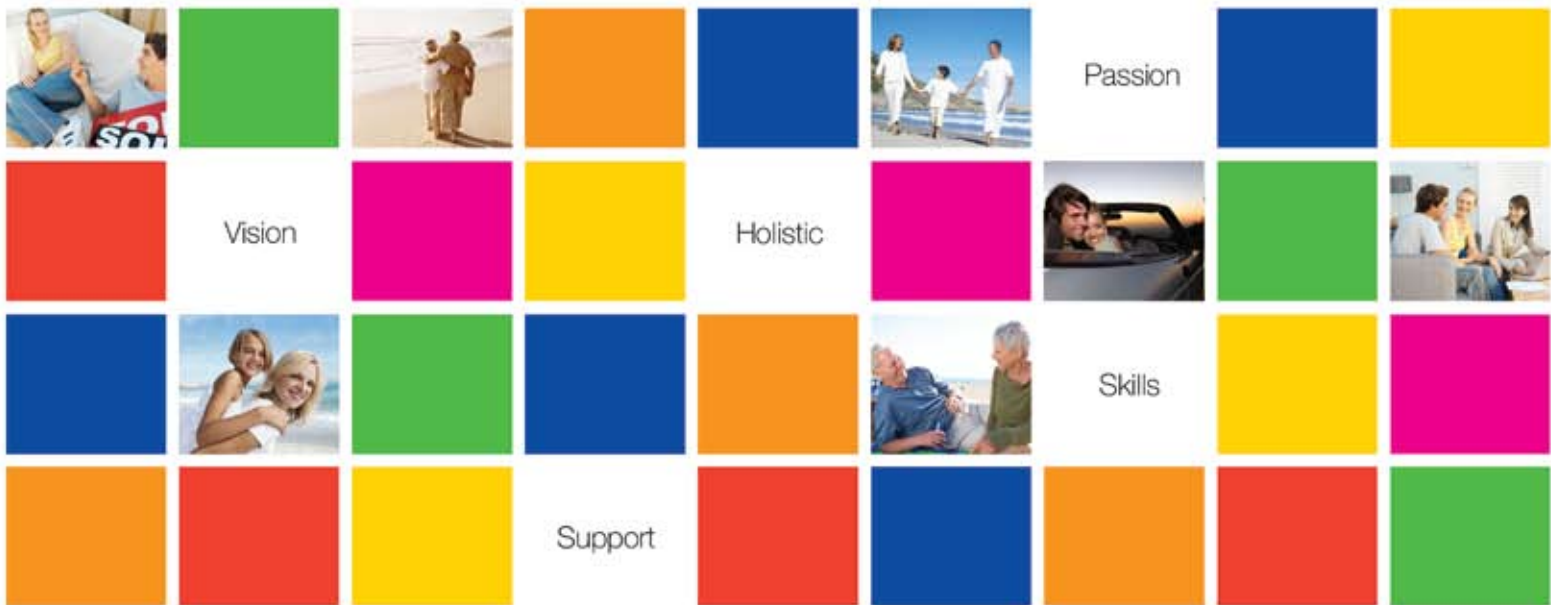


Professional Investment Services (NZ) Ltd

Testimonials

Don't just take our word for it...





Successful



Read what our existing advisers say about us...

"Chester Grey was one of the founding firms of Professional Investment Services New Zealand (PIS NZ). We joined the Group because we saw the business system that was so successful for PIS overseas could be easily applied here. PIS NZ enables our practice to offer a wide range of services to our clients and at the same time, a service that meets stringent standards of appropriateness and quality.

In the six years that we have been associated with the Group this view has been proven. Our client experience is exceptional and we are building a very valuable asset alongside our practice.

Only with PIS NZ will you find accountants, financial planners, life insurance advisers and mortgage brokers all working in synergy to achieve the best outcome for their clients.

Working with PIS NZ gives me the peace of mind knowing my clients are being taken care of by other professionals that are part of the network. I would encourage any accounting practice to look seriously at what PIS NZ has to offer."

Stephen Grey

Chester Grey

"Our desire to increase both the size and quality of our client base prompted us to join PIS NZ. Looking back, it was the best business decision we have ever made!

We view PIS NZ as a multi facet asset to our business. They have assisted us in all areas, including back office, financial, compliance, lead generation, client management, professional development and sales.

To put it simply, PIS NZ has acted like our business coach. By utilising their expertise we have reviewed and enhanced our office/client management systems and processes to make us more client responsive, efficient and ready for regulatory compliance.

Our sales have increased dramatically through the links PIS NZ provides to other industry professionals such as accountants. They have also given us the opportunity to partner with these professionals so that we now enjoy an ongoing stream of qualified client referrals.

PIS NZ is always keen for us to grow and prosper. They provide regular contact with other likeminded advisers through a range of seminars and conferences and we gladly share ideas at these events to help each other.

Our success has enabled us to formally share in the overall success of PIS NZ. We view our shareholding in the Group as a key business asset and it is also great to know our individual success enhances the value of PIS NZ.

I would recommend that any client-focused adviser who wants to have excellent support and guidance for their business joins the PIS NZ network."

Gerard Gill

Designer Protection Ltd.

"I have thoroughly enjoyed my association with PIS NZ over the past seven years and the benefits gained from this relationship have been extensive.

The opportunity to work with proactive accounting practices and motivated accounting professionals has been a wonderful asset to my business, presenting me with invaluable networking opportunities nationwide. In addition, the PIS NZ business development staff are always on hand to act as a sounding-board for ideas and to assist with ongoing business planning and implementation.

The support PIS NZ offers in areas such as back office systems, technical support and staff training is second to none. My association with the Group also provides me with access to an outstanding custodial service and regular compliance reviews, not to mention assistance in organising seminar speakers. PIS NZ also hosts an array of exciting conferences featuring presenters of an extremely high calibre. These events are always a major highlight as they present yet another opportunity to network, learn and grow my business."

Alison Lissington

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Professional Investment Services (NZ) Ltd



Leaders

